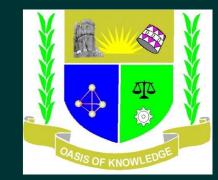
### Title:

# Circular Business Models for Food Waste and Loss Management in Kisumu City, Kenya *Author*:

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### **Abstract**

Rapid urbanization in Kisumu City, Kenya, has intensified food waste challenges, with 65% of the 400 tonnes of daily waste being organic. Only 20-30% is formally collected, while the rest accumulates in drains, dumpsites, and open spaces. Using surveys, interviews, and policy reviews, this study examined food waste management and identified circular business models—resource recovery, reuse, and upcycling—as viable solutions. Initiatives like the Kisumu Waste Actors Network (KIWAN) demonstrate the potential of cooperative approaches. Despite challenges such as limited financing and poor infrastructure, these models offer pathways to transform waste into economic value, promoting urban sustainability and resilient livelihoods.

**Keywords:** Circular economy, food waste, urban Waste management sustainability, Kisumu, organic waste valorization

### 1.1 Introduction (Background information)

Food waste is a major urban environmental challenge, with Kenya generating over 4 million tonnes annually—60% from households. Kisumu City produces 400 tonnes of solid waste daily, 65% of which is organic, yet less than 30% is collected, leading to illegal dumping, flooding, and health risks. This study presents findings from a citywide survey on food waste management in Kisumu and proposes a circular business model integrating resource recovery, reuse, and recycling.

By linking governance, community actors, and private enterprises, the model demonstrates how circular economy approaches can convert waste into valuable products, promoting sustainability and resilient urban livelihoods

### 1.2Justification

onventional linear waste management models (collection-transport-disposal) are unsustainable and costly. Kisumu faces rising waste volumes, limited collection capacity, and ecological risks due to its proximity to Lake Victoria, a critical transboundary freshwater resource. A circular food waste management system offers Environmental, Economic and Social benefits. Without interventions, Kisumu risks worsening waste crises, public health hazards, and missed opportunities for a green economy transition

### 1.3Significance of the Study:

- i. Provides empirical evidence on food waste generation, handling, and valorization in a rapidly urbanizing African city.
- ii. Offers a practical circular business model adaptable to other cities in Kenya and beyond.
- iii. Supports policy formulation for sustainable urban waste governance and climate action.
- iv. Demonstrates inclusive approaches that integrate women, youth, and informal actors in waste value chains.

### 1.40bjectives of the study

- Facilitate Kisumu City development through waste management technology transfer;
- ii. Develop food waste business models that transform food waste into a valuable resource
- iii. Enhance revenue generation for the City through Privatization of waste management services (e.g. a private business operating for

Kisumu City under a delegated management contract) iv. Contribute to effective management of solid waste within the city

### 1.5 Methodolog

- · A mixed-metho s approach was applied in 2021-2022. Data collection included:
- · Household survey: 371 households randomly sampled across Kisumu's 102,508 households.
- Business survey: 301 enterprises purposively sampled due to informality of registrations.
- · Key informant interviews: Three interviews with officials from Kisumu City Environment Office, County Government, and National Environmental Management Authority (NEMA).
- Focus group discussions: Kisumu Waste Actors Network (KIWAN) and fish traders' groups.
- · Policy review: Kenya's Environmental Management and Coordination Act (EMCA), Solid Waste Management Bill, and Kisumu County Integrated Development Plan.
- · Observations: site visits to markets, dumpsites, and fish markets.

### 1.6.DataAnalysis

Quantitative data were analyzed using descriptive statistics (percentages, means), while qualitative data were coded thematically to identify governance, economic, and social dynamics in food waste management.

### 2.1. Results

### 2.1.1. FoodWaste value chain

·Kisumu generates 400 tonnes of waste daily; 65% organic, 27% recyclable. ·Only 20-30% is formally collected;

70-80% remains uncollected, especially in informal settlements.

 $\cdot$  Waste collection mainly occurs in CBD and markets, leaving households underserved.

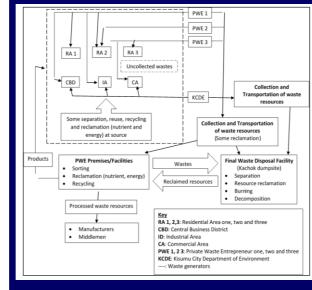


Figure 1.1: Food waste value chain

## 2.2. Business models for food waste and food loss management

### 2.2.1Resource Recovery Business Model:

A resource recovery business model extracts and reprocesses valuable materials from waste streams to create new products and resources. Case one: KA-WAYA ZERO WASTE-Recovering fruit loss and recycle fruit waste to beauty products-Herbal Therapy and SAUNA



Fresh fruit waste for



preserved for processing





Fruit waste processed

### 2.2.3 Re-use for other industries / Composting

2.2.2 Upcycling and value addition business model

This model converts waste material to a new, high-quality life. Example, fish waste is converted to fish chips, chicken

feed and a Mgongo wasi (Skeleton) which is a delicacy for

Case 2: Fish waste re-use at Obunga Pap Mbuta: Nile Perch by-

products transformed into food, animal feed, leather, and jewellery

human consumption

by 300 traders in Obunga

Case 3: Black Soldier Fly (BSF) processing at JOOUST: conversion of fruit waste and rotten fruits into organic fertilizers and animal feed.



### 2.2.4 Redistribution of surplus food

Case 4: Food surplus redistribution at Maendeleo Waste Recovery Centre and Food Banking Kenya



### 2.3Enablers of sustainable business models

- Networks and linkages: KIWAN unites informal waste actors for stronger bargaining power. This has been replicated national with the chair coming from Kisumu city
- Multi-Stakeholder Platform (FLACK): fosters coordination across producers, collectors, recyclers, and policymakers.
- Informal/grassroot financial models: Bangladesh money, table banking, and merry-go-rounds used by waste actors for resilience which offers financial support to the informal food waste entrepreneurs.
- Upstream and Downstream linkages: This enables the entrepreneurs to have ready market for their products as well as get steady supply of raw materials (food waste) for sustainable production

### 2.4Challanges of commercializing food wests busine

- · Poor infrastructure for segregation at source and collection.
- · Weak enforcement or lack of policies on food waste businesses.
- · Limited financing and technical training.
- · Negative perceptions of waste-based enterprises and products.
- Limited quantitative data on household and business food waste generation which hampers accurate assessment of resource potential, making it difficult to demonstrate the viability of food waste-based business models.

### 2.5Conclusions

Kisumu City's food waste problem can be reframed as an economic and social opportunity. A circular business model, integrating collection, segregation, valorization, and market linkages, is feasible and already emerging through grassroots initiatives. Strengthening institutional support, financial access, and infrastructure will accelerate the transition toward sustainable food waste management.

### 2.6Recommendations

- 1. Policy strengthening: Develop and enforce county-specific food waste management by-laws aligned with the national circular economy strategy.
- 2. Infrastructure investment: Establish decentralized composting hubs, BSF processing units, and waste segregation facilities.

4. Financing mechanisms: Establish SACCOs, micro-credit facilities, and PPPs

- 3. Capacity-building:Train waste actors on quality standards, financial management, and business skills.
- to support small-scale waste enterprises.5. Awareness campaigns: Promote positive perceptions of waste-to-
- resource initiatives.
- 6. Food banking systems: Scale up surplus redistribution to address both food insecurity and waste reduction.

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