



# Research strategy for the development of the organic farming and food sector in Germany

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Ulrich Hamm, Anna Maria Häring, Kurt-Jürgen Hülsbergen, Folkhard Isermeyer, Stefan Lange, Urs Niggli, Gerold Rahmann & Susanne Horn . Research strategy of the German Agricultural Research Alliance (DAFA) for the development of the organic farming and food sector in Germany. Org. Agr. (2017) 7: 225. https://doi.org/10.1007/s13165-017-0187-5







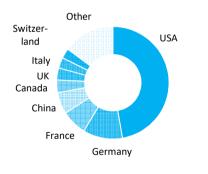
### WORLD: ORGANIC FARMLAND 2015



### WORLD: ORGANIC RETAIL SALES 2015



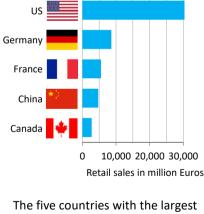
The largest single market is the USA followed by the EU (27.1 billion €) and China. By region, North America has the lead (38.5 billion €), followed by Europe (29.8 billion €) and Asia.



Distribution of retail sales value by country 2015



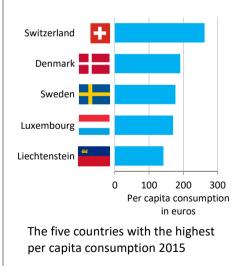
The countries with the largest market for organic food are the United States (35.8 billion  $\in$ ), followed by Germany (8.6 billion  $\in$ ), France (5.5 billion  $\in$ ) and China (4.7 billion  $\in$ ).



markets for organic food 2015

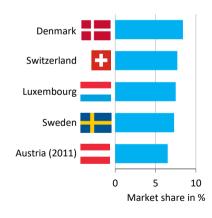


Switzerland has the highest per capita consumption worldwide, followed by Denmark and Sweden.





The highest shares the organic market of the total market is in Denmark, followed by Switzerland, Luxembourg, Sweden, and Austria.

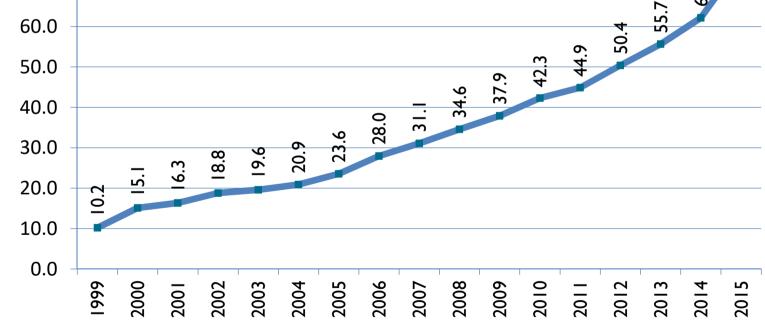


The five countries with the highest organic shares of the total market 2015

## World: Development of organic retail sales 1999-2015

#### **Development of the organic retail sales 1999-2015**

Source: FiBL surveys 2002-2017 Please note that for the years prior to 2005 data may not be complete. 80.0 Retail sales in billion euros 70.0 60.0 4.9 42.3 50.0 37.9 34.6 40.0 31.1



Source: FiBL survey 2017 www.organic-world.net

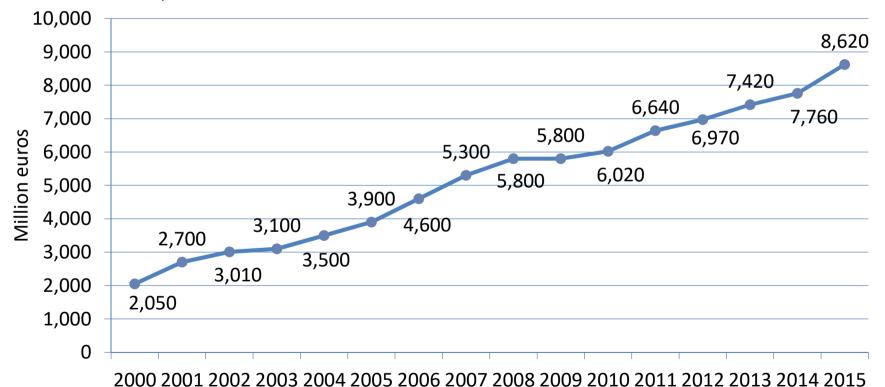
5.9

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## Germany: Growth of retail sales in Germany 2000-2015

#### Germany: Growth of organic food and beverages retail sales 2000-

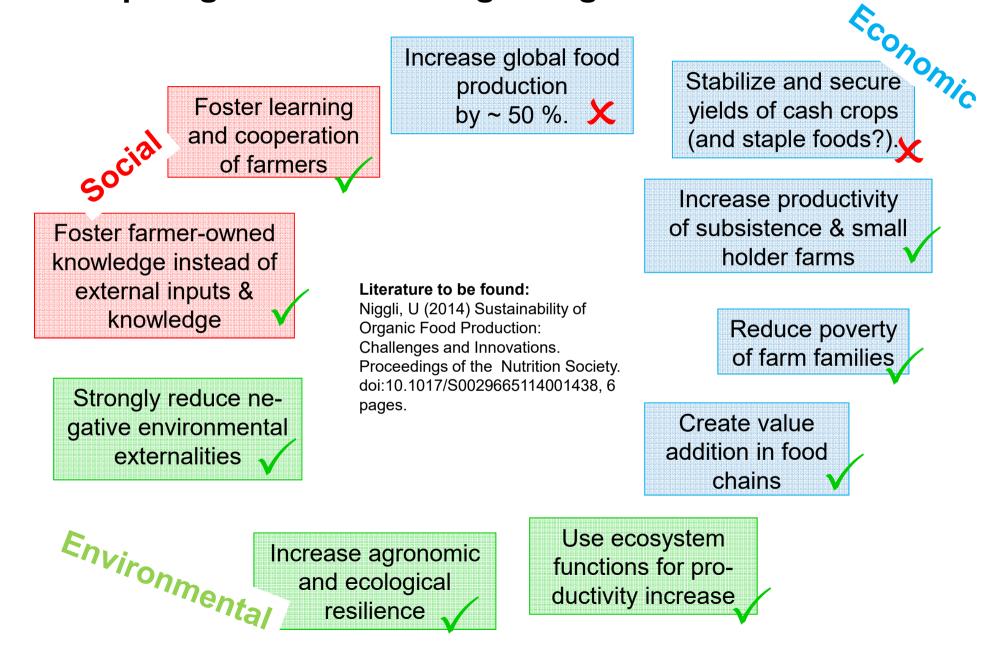
#### 2015

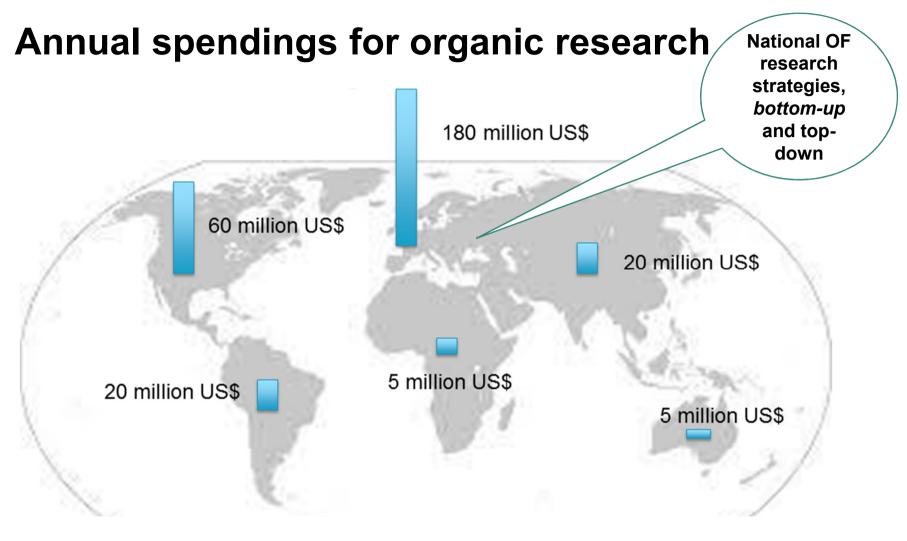


Source: FiBL-AMI surveys 2000-2017

Source: FiBL survey 2017 www.organic-world.net

## Comparing SDGs to what organic agriculture delivers





290 million = 0.6% of total research funding

Niggli U, Andres Chr, Willer H & Baker B (2016) Building a global platform for organic farming research, innovation and technology transfer. Org. Agr. Springer, DOI 10.1007/s13165-017-0191-9

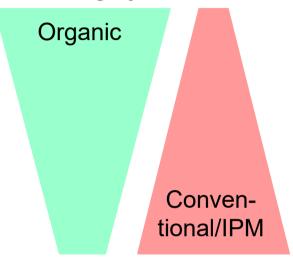
Innovation in agriculture

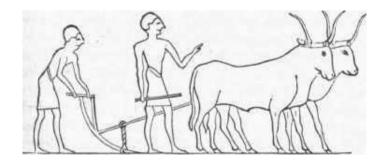
Social innovation

**Ecological** innovation

Technological innovation

#### Farming systems:





«The most important resource is the human brain, a resource which is pleasantly reproducible» Johann Norberg, 2016



### **Goals of the strategy**

- Support of the goal of the Federal Government of Germany to expand organic farming up to 20% of the agricultural area by
- improving the performance and competitiveness of organic food and farming;
- while increasing the sustainability in terms of the 4 principles of organic farming (health, environment, fairness, care) of the international umbrella organization of the organic world (IFOAM Organics International).





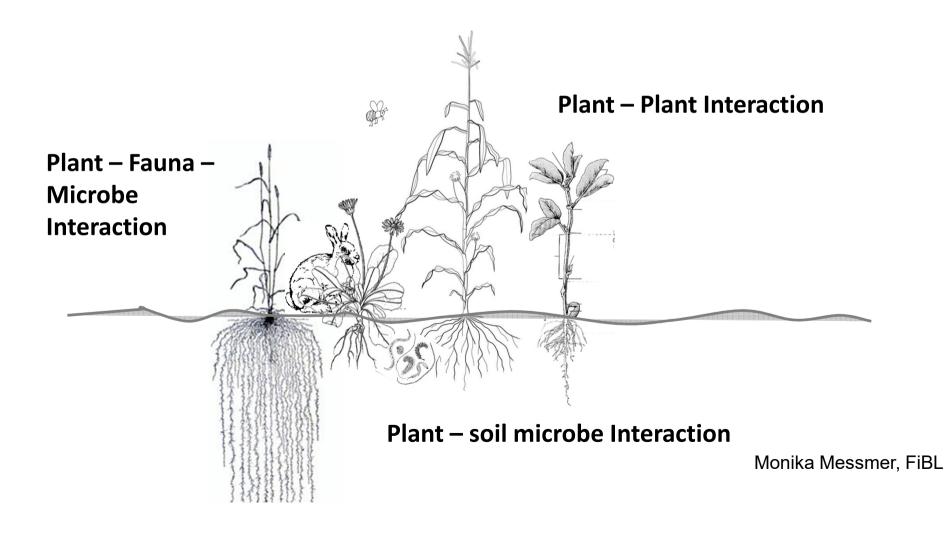
### Three approaches to success

- (1) Focusing of research on the most important themes with a high leverage effect;
- (2) the establishment of efficient structures for research and funding;
- (3) more funding for research on organic farming.





Plant breeding tailored to the need of organic agriculture.





autonomous field micro-robots,
alternative control of fungal diseases and
management of nutrients and soil fertility.







- In organic livestock production, the most important topics are to meet competing goals in production systems (future production systems—a focus on pigs);
- to ensure optimum supply of essential amino acids in poultry,
- And to foster successful animal production by implementing research-practice networks.





- Strengthening the characteristics of organic food systems processing, retailing, and certification;
- gentle processing technologies;
- transfer of trustworthiness features (e.g. indicator-based certification, personalized value chains)
- research on societal expectations and consumer behaviour.





### **Funding structures**

- Funding structures which are no longer strictly time limited;
- research-practice network offering co-learning between farmers, advisors, and researchers;
- real transdisciplinary funding instruments;
- funding for model regions to facilitate transfer of advancement of research and knowledge;
- federal and state co-funded university chairs.





### **Lessons learned**

- Two year process with many stakeholder involvements;
- Potential is relevant for setting the research agenda and influencing the priority setting:
- A strategy is a paper. Intensive dissemination and conviction work is needed.

